



**GOVERNMENT OF ODISHA
HEALTH & FAMILY WELFARE DEPARTMENT**

No. PT2-HFW-MEII-MISC-0019-2017 / 29444 /H.

Dated: 19-11-18

From

Dr. Jasmine Pattnaik
Deputy Secretary to Government

To

The Director-cum-Additional Secretary to Government
Information & Public Relation Department

Sub:- Publication of advertisement for establishment of cancer care hospital at Jharsuguda

Sir,

In inviting reference to the subject cited above, I am directed to enclose a copy of the EOI regarding establishment of Cancer Care Hospital at Jharsuguda and to request you to publish the said EOI as per the details given below positively;

Date of Publication	Name of the Newspaper
20.11.2018	The Times of India (National Edition), Economic Times (National Edition), Business Standard (National Edition) and Three Odia Dailies of wide circulation (To be decided by I&PR Deptt.)

Encl: Both hard and soft copy of the advertisement

Yours faithfully,

[Signature]
19/11/18
Deputy Secretary to Government

Memo No. 29445 /H Dated: 19-11-18

Copy forwarded to P.S. to Hon'ble Minister, Health & FW Department for kind information of the Hon'ble Minister.

[Signature]
19/11/18
Deputy Secretary to Government

Memo No. 29446 /H Dated: 19-11-18

Copy forwarded to P.S. to Commissioner-cum-Secretary, Health & FW Department for kind information of the Commissioner-cum-Secretary.

[Signature]
19/11/18
Deputy Secretary to Government

Memo No. 29447 /H Dated: 19-11-18

Copy forwarded to Head, State Portal Group, IT Center, Secretariat for uploading in the website (<http://www.odisha.gov.in/healthportal/index.html>) / IT Cell, Health & FW Deptt. for general information on 20.11.2018.

[Signature]
19/11/18
Deputy I Secretary to Government



DEPARTMENT OF HEALTH & FAMILY WELFARE, GOVERNMENT OF ODISHA

REQUEST FOR EXPRESSION OF INTEREST

OPERATION, MAINTENANCE & MANAGEMENT OF CANCER CARE HOSPITAL AT JHARSUGUDA ON PPP MODE

Health & Family Welfare Department (“**H&FW Department**”), Government of Odisha intends to establish a cancer hospital at Jharsuguda on PPP mode. H&FW Department shall construct the cancer hospital and procure the required medical equipment/furniture. H&FW Department intends to select a private partner for commissioning, operation, maintenance and management of the cancer hospital in Public Private Partnership (“**PPP**”) mode (“**Project**”) through a competitive bidding process. H&FW Department now invites Expressions of Interest (“**EOI**”) applications from prospective reputed and professional healthcare providers interested in the Project. This REOI is to commence a consultative process and does not constitute part of the bidding process. Subsequent to this announcement, H&FW Department reserves the right to follow an open competitive bidding process for selection of the preferred bidder for the Project.

The EOI document can be downloaded from <http://health.odisha.gov.in/>. The EOI applications should be submitted to The Commissioner-cum-Secretary, Health & Family Welfare Department, Government of Odisha, Odisha Secretariat, Bhubaneswar – 751 001. The application can be submitted either through mail or through hard copy. The due date of submission of EOI application is 14.12.2018 by 17.00 hrs. Please refer the EOI document for further details.

For further information/clarifications, please contact:

Shri Sarat Chandra Mishra
Additional Secretary to Government
Department of Health & Family Welfare, Government of Odisha,
Odisha Secretariat, Bhubaneswar
Telephone – 0674 - 2396618
Email: sarat.mishra@gmail.com

Transaction Advisor:
Shri Shashikanta Baisag
PricewaterhouseCoopers Pvt. Ltd
Mob: +91 70440 03334
Email: shashikanta.baisag@pwc.com

Government of Odisha
Health & Family Welfare Department
Request for Expression of Interest (REOI)

**for Operation, Maintenance and Management of Cancer Hospital at Jharsuguda
through Public Private Partnership (PPP) Mode**

Background

Health & Family Welfare Department, Government of Odisha ("Authority") proposes to establish an advanced and specialized cancer care super specialty hospital in Jharsuguda to be operated by a professional & reputed private healthcare partner under Public-Private-Partnership (PPP) mode ("Project"). The objective is to address the need of cancer care services in Jharsuguda and nearby districts of western Odisha and provide quality cancer care to the people with special focus to BPL patients.

Description of the Project

Odisha with 30 administrative districts has a population of 45 million in 2017 and is expected to reach ~49 million by 2022. There is a growing threat of cancer in Odisha with estimated new cancer cases of more than 51,000 and prevalence of ~142,000 in 2017. The disease is growing at a CAGR of 4.2% for the past 3 years. Leading cancer sites among male are oral, acute lymphocytic leukemia and gastrointestinal tract and those in female are breast, cervix, ovary, etc. Bhubaneswar and Cuttack are the only two cities providing comprehensive cancer care services in Odisha.

Jharsuguda district is rich with mineral resources and is one of the most industrially developed districts in Odisha. MCL, TRL, NTPC, Shyam DRI Power, Vedanta, Bhushan Steel and Hindalco are some of major industrial groups in Jharsuguda. The Jharsuguda airport is ready for operation. Currently there is no existing healthcare facility offering cancer care in Jharsuguda and nearby catchment area. In this context Government of Odisha intends to establish a dedicated Cancer Care Hospital in Jharsuguda to provide quality cancer care services to the population of Jharsuguda district and nearby catchment area. The proposed project is expected to serve a catchment base of approx. 9-10 million covering surrounding districts like Sundargarh, Sambalpur, Bargarh, Deogarh, Subarnapur, Balangir, Nuapada and parts of neighboring districts of Chhattisgarh and Jharkhand as secondary catchment base. The Authority will design, finance and construct the hospital and procure required medical equipment.

The Authority intends to select private partner to operate, maintain, manage the Project and provide healthcare services for a fixed concession period. Upon expiry of concession period, the hospital will be transferred to the Authority.

Invitation and Selection of Private Partner:

The Authority now invites Expressions of Interest ("EOI") applications from prospective reputed and professional healthcare providers interested in the Project. Interested parties shall submit their EOI application in the prescribed format as provided in Annexure I of this REOI Document. Interested parties may provide any additional information considered relevant for expressing their interest for the Project, including their brochures or corporate literature.

Please note that this REOI is to commence a consultative process and does not constitute part of the bidding process. Subsequent to this announcement, the Authority reserves the right to follow

an open competitive bidding process for selection of the preferred bidder for the Project. This REOI does not constitute an offer or a qualification process. Qualification criteria will be separately prescribed as a part of the bidding process. The Authority reserves the right to modify, cancel, suspend or terminate any aspect of the selection process at any time, for any reason, without giving prior notice and the Authority (including their officers, employees and/or agents) will, not be bound by this REOI. It is clarified that any person /bidder /consortia, who do not respond to this REOI, will not be restricted from participating in the open competitive bidding process for selection of the private partner for the Project.

The Authority reserves the right to require additional information from any interested party, at its absolute discretion.

EOI Submission

Submissions of EOI must be made latest by **14.12.2018** and no later than 5 PM Indian Standard Time (IST) by email (not exceeding 5 MB) with subject line as "Expression of Interest (EOI) for selection of private partner for operation, maintenance and management of cancer hospital in Jharsuguda" to the following mail ids:

orhealth@nic.in

sarat.mishra@gmail.com

The EOI application can also be submitted in hard copies super scribed as "Expression of Interest (EOI) for selection of private partner for operation, maintenance and management of cancer hospital in Jharsuguda". The EOI applications shall be addressed to:

Commissioner-cum-Secretary
Health & Family Welfare Department
Govt. of Odisha, Secretariat Building,
Bhubaneswar - 751001
Email: orhealth@nic.in

Authority may organize an Investors' Conference at a date to be decided later for high level discussions on key structuring, technical and commercial issues of the Project and may request the interested parties to depute their senior representatives to participate in the aforementioned Investors' Conference. Bidder(s) shall bear the cost incurred in preparation and submission of EOI to the Authority and the Authority shall not in any way be responsible for the costs incurred by the Bidders(s).

For any further information/clarifications, please contact the followings:

Shri Sarat Chandra Mishra Additional Secretary to Government Health & Family Welfare Department Govt. of Odisha, Secretariat Building, Bhubaneswar Tel: 0674 - 2396618 Email: sarat.mishra@gmail.com	Shri Shashikanta Baisag PricewaterhouseCoopers Pvt. Ltd Mob:- +91 7044003334 Email: shashikanta.baisag@pwc.com
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Annexure I: Formats of EOI Applications

S No.	Formats
1	Appendix I: Covering Letter
2	Appendix II: Details of Applicant
3	Appendix III: Details of experience
4	Appendix IV: Financial Details

Appendix I: Format of Covering Letter

(To be submitted on letterhead of the applicant)

Dated:

To,
Commissioner-cum-Secretary
Health & Family Welfare Department,
Government of Odisha
Odisha Secretariat, Sachivalaya Marg,
Bhubaneswar – 751001

Sub: Expression of Interest (EOI) for selection of private partner for operation, maintenance and management of cancer hospital in Jharsuguda through Public-Private Partnership (PPP) Mode

Dear Sir,

1. With reference to your EOI document dated _____ M/s _____ hereby submits the EOI application for the subject Project.
2. I/we certify that all the information provided in the application are true and correct.
3. I/we understand that this EOI is non-binding in nature and Health & Family Welfare Department, Government of Odisha reserves the right to follow open competitive bidding process for the selection of private partner for operation, maintenance and management of cancer care hospital in Jharsuguda through Public-Private Partnership (PPP) Mode.
4. I/ We acknowledge the right of Health & Family Welfare Department, Government of Odisha to reject our application without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.
5. I/we understand that Health & Family Welfare Department, Government of Odisha reserves the right to modify, cancel, suspend or terminate any aspect of the EOI process at any time, for any reason, without giving prior notice and Health & Family Welfare Department, Government of Odisha (including their officers, employees, consultants) will not be bound by this EOI.

Yours faithfully,

(Signature, name and designation of the Authorized signatory)

(Name and seal of the applicant)

Date:

Place:

Appendix II: Details of Applicant

- i. Particulars of applicant:
 - a. Name:
 - b. Constitution:
 - c. Country of incorporation:
 - d. Address of the corporate headquarters and its branch office(s):
 - e. Date of establishment/registration/incorporation and/ or commencement of business:
- ii. Brief description of the applicant including details of its main lines of business, current activities, background of promoters and management structure etc.
- iii. Details of individual(s) who will serve as the point of contact/ communication for Health & Family Welfare Department, Government of Odisha:
 - a. Name:
 - b. Designation:
 - c. Company:
 - d. Address:
 - e. Telephone Number:
 - f. E-Mail Address:
 - g. Fax Number:

Appendix III: Details of Experience

A. Details of relevant experience in operation, maintenance and management of hospital

Name of Hospital under operation and management along with address	Operational Since (Month and Year)	Number of Beds	Specialties being offered

B. Experience of providing cancer care

Name of Hospital/Facility and address	Details of cancer diagnostics and cancer treatments services being provided	Years of experience

(Signature, name, designation of the authorized signatory of applicant)

(Name and seal of the applicant)

Date:

Place:

Appendix IV: Financial Details

Name of applicant:

A. Annual Turnover for last 3 financial years (FY)

S No.	Particulars	FY _____	FY____	FY_____
1	Annual Turnover			

(Signature, name, designation of the authorized signatory of applicant)